



H A T F I E L D
RECRUITMENT  PROFESSIONALS
ESTABLISHED SINCE 1987



► Company Statement

Mission

To create competitive advantage for our clients businesses through the strategic alignment of resources and competencies directed by knowledge and experience.

Values

- Professionalism
- Integrity
- Action
- Results

► Background

Hatfield was established in 1987 by Terry Swift.

Hatfield is a name well recognised as a leader in executive search, and advertised recruitment.

We are providers of professional recruitment, selection, retention and human resource consulting services.

We have a proven track record in key West Australian industry sectors including resources, engineering, construction and professional services.

Our combined Director's experience is over 60 years.

Our experience and reputation carries guaranteed results.

► Directors

Terry Swift

Managing Director

- 25 yrs capital equipment industry, civil construction and transport industries.
- 23 yrs in professional recruitment specialising in the resource sector.
- Respected figure amongst WA resource sector.

Glenn Swift MBA, MAICD

Director

- 20 yrs mining and construction industry experience, including 18 yrs with Komatsu Australia Ltd.
- Extensive management experience including ground level team development and operations management.



► Our Services

- Advertised recruitment
- Executive search
- Database search
- Psychometric testing
- Job analysis - position descriptions
- Strategic analysis
- Recruitment and retention strategies including salary advise
- Assignments backed with our premium replacement warranty.

Please note: Media advertising costs are to the clients account.

► Our Service Features

Exclusivity - Each assignment carries our complete attention and singular focus, we will not engage in recruiting for the same position for another company at the same time.

Confidentiality – Each assignment carries our absolute commitment to confidentiality our reputation for discretion affords us the highest level of client trust and security.

Expertise – Our expertise, gained from extensive knowledge and experience in key Western Australian industries.

► Our Capability

Reputation – Many assignments come from our extensive network of contacts built over decades, often our candidates become valued clients. We have an enviable record of repeat order business.

Experience – An asset that cannot be imitated our 'point of difference' from other firms is our ability to draw from our experience and knowledge to add value to our clients business.

Results – From start to finish our directors manage every aspect of our valued assignments, we do not pass on our assignments to inexperienced junior staff.

▶ Summary

Our point of difference is experience and reputation, it cannot be imitated it has to be earned.

▶ Clients

Our client base is substantial and we list some of these clients below:

- Laing O'Rourke
- Reed Resources
- Mineral Commodities
- BGC
- Rapley Wilkinson
- United Equipment
- Cape Lambert Resources Ltd.
- Komatsu
- Brockman Resources
- African Minerals
- Como Engineers Pty Ltd.
- Navigator Resources Limited
- Coates Hire
- Marengo Mining Limited
- Millennium Minerals Limited

▶ Contact

Hatfield House, 802 Canning Highway
Applecross, WESTERN AUSTRALIA 6153

PO Box 842, Canning Bridge
WESTERN AUSTRALIA 6153

T: 9316 3496

Terry Swift

E: tswift@hatfieldcareers.com.au

M: 0412 952 696

Glenn Swift

E: gswift@hatfieldcareers.com.au

M: 0418 913 194